# Managed FinOps Service

Transforming Businesses Through Technology



Organizations with cloud infrastructure can struggle to budget, forecast, and manage consumption costs. IT and Finance teams combined may not have the experience needed to fully optimize costs.

Whether your cloud infrastructure is in AWS, Azure, OCI, or GCP, MNJ's team can fill that knowledge gap and strengthen your ability to make great business decisions with our Managed FinOps Service.

FinOps, short for financial operations, is a collection of practices that leverages cross-functional teams across Finance, IT, and business units to optimize cloud spending, aligning it with key business objectives. In addition, FinOps strives to provide stakeholders with greater financial visibility, control, accountability, and predictability.

#### MANAGED FINOPS SERVICE

MNJ's Managed FinOps Service addresses these challenges, working with you to ensure goals are achieved. Our FinOps Managed Service delivers:



#### **Budgeting Support**

We collaborate with key IT and Finance stakeholders to understand your goals, plans, and initiatives to create baseline and zero-based budgets for your business.



#### **Forecasting Support**

MNJ will forecast/reforecast cloud spend monthly.



#### **Cost Optimization**

MNJ will leverage our toolset, 9-Step Cost Optimization Process, and hands-on expertise to discover, create, and implement cost optimization opportunities.



#### **Governance and Visibility**

MNJ will drive the resource tagging standards and governance needed to make data analytics possible and present our findings so they can be understood and proactively acted upon.



DEPLOY NEW SOLUTIONS FASTER





COSTS

**ENABLE GREATER** SCALABILITY



FOCUS MORE RESOURCES ON YOUR CORE BUSINESS



INCREASE BUSINESS TRANSFORMATION VELOCITY







#### Benefits of MNJ's

# **Managed FinOps Service**

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#### **Improved Cost Allocation**

You'll gain visibility into who is spending how much on which resources and accurately present or charge back costs to each business unit as appropriate.



#### **Improved Cost Control**

Governance, along with automation, provides the guardrails required to restrict the provisioning of new resources as appropriate.



## **Optimized TCO**

You'll recognize new cost savings through redesigned workloads, provider programs, more favorable pricing models, elimination of abandoned resources, and other costsaving methods.



## **Improved Transparency**

Through reporting and regular business meetings with IT and Finance sponsors, cloud investment stakeholders will be aware of how funds are being leveraged.



# **Improved Accountability**

Track and report data around cloud usage and costs to help hold cloud environment managers accountable for their spending.



#### **Improved Cost Predictability**

We use financial modeling powered by cloud providers and third-party tools to better predict costs, set budgets, and create accurate forecasts.

## MAKE BETTER-INFORMED BUSINESS DECISIONS

Optimize cloud spending and align it with key business objectives with MNJ's Managed FinOps Service.

## **About MNJ**

MNJ is a leading Digital Transformation and IT Solutions Provider. We'll keep you ahead of the curve with our proven practice areas, focus on customer success, and extensive partner ecosystem.

# **Experience & Expertise**

- 50+ Alliance Software Engineers
- · 200+ Alliance Data Centers
- 21 years average experience for MNJ engineers

#### **Consistent Execution**

- · 20 years in business
- 12 years average customer tenure
- 2,800 active satisfied customers

#### **Company Culture**

We're a women-owned family business and we treat our employees and customers like family. We're friendly, passionate, and committed to excellence.



Are you ready to take your business to the next level? Reach out to one of our specialists at mnjats@mnjtech.com to learn more about MNJ's Managed FinOps Service.



