



## MNJ Technologies Named to CRN's 2021 MSP 500 List in Elite 150 Category

*Fourth Appearance on CRN Listing of Outstanding Managed Services Providers*

**BUFFALO GROVE, IL (Feb. 28, 2021)** – [MNJ Technologies](#), a midmarket-focused IT solution and managed services provider, announced today that it has been recognized on CRN's 2021 Managed Service Provider (MSP) 500 list of North American solution providers that have demonstrated innovative approaches to managed services. It is MNJ's fourth appearance on the list, reflecting the strength of the company's managed services portfolio as well as its 23% growth in managed services revenues in 2020.

MNJ was recognized in the Elite 150 category, representing large data center-focused MSPs with a strong mix of on-premises and off-premises services. The MSP 500 list also includes the MSP Pioneer 250, recognizing companies with business models weighted toward managed services and largely focused on the SMB market; and the Managed Security 100, recognizing MSPs focused primarily on off-premises and cloud-based security services.

MNJ's managed services span connectivity, SD-WAN, security, cloud, unified communications, and network/wireless infrastructure. Its growth in the space is being driven by the breadth of its MSP offerings as well as its status as a Competitive Local Exchange Carrier (CLEC). The pairing of SD-WAN and CLEC capabilities enables a consolidated bill for SD-WAN, switching, wireless, and bandwidth and connectivity services as well as one-stop troubleshooting for all networking services.

New services added in 2020 include managed Direct Connect to AWS, Azure and Google Cloud, enabling point-to-point connections from MNJ's data center to any of the three major public cloud providers. Benefits include improved performance for relevant workloads compared to multi-stop routing over the public Internet, cost savings achieved by minimizing bandwidth needs, and increased security resulting from fewer points of vulnerability.

In support of the ongoing transition to cloud services, MNJ Technology Services has added managed on-prem, hybrid and cloud-to-cloud connectivity this year, leveraging its points of presence in more than 600 data centers.

"Managed services continue to play a pivotal role in helping us transition from our roots as a value-added reseller, particularly as we have helped clients faced with supporting employees working from home over the last year," said Ben Niernberg, MNJ Chief Operating Officer. "When combined with the hardware sales that are usually attached to our managed services contracts, roughly one-third of our revenues are now linked to our MSP services. That is not only driving our business but also helping us fulfill our commitment to delivering solutions that help customers operate more efficiently."

"Effective MSPs enable companies to focus on their core objectives while improving the quality and reliability of their cloud computing capabilities," said Blaine Raddon, CEO of The Channel Company. "The solution providers on



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CRN's 2021 MSP 500 list deserve recognition for their innovative and forward-thinking approaches to managed services, and the ability to optimize operational efficiencies and systems to maximize return on investments."

The 2021 MSP 500 list is featured in the February 2021 issue of CRN and online at [www.crn.com/msp500](http://www.crn.com/msp500).

**About MNJ Technologies**

MNJ Technologies is a technology and managed services provider that focuses on helping midmarket companies increase productivity, simplify IT systems, and reduce costs through best-in-class vendor-agnostic solutions and services. The company's certified solution consultants and engineers help clients optimize operations using SD-WAN, unified communications, networking, security, cloud, and other technologies. Founded in 2002, MNJ headquarters is in suburban Chicago. For more information, visit [www.mnjtech.com](http://www.mnjtech.com).

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