



## **MNJ Named APC by Schneider Electric 2019 Territory Partner of the Year**

*Integrated Power, Cooling & Rack Solutions Help MNJ Optimize Data Center Deployments*

BUFFALO GROVE, IL March 30, 2020) – [MNJ Technologies](#), a midmarket-focused IT solution and managed services provider, today announced it has been named a 2019 APC by Schneider Electric Territory Partner of the Year by [Schneider Electric](#), the global leader in the digital transformation of energy management and automation. MNJ utilizes the company's integrated power, cooling and rack solutions and associated products as core physical infrastructure for clients' data center projects.

The awards program recognizes top Schneider Electric channel partners across U.S. districts that have grown the APC brand in their customer communities by consistently delivering simplified, powerful and integrated components and solutions to achieve Certainty in a Connected World.

“Our data center clients have a wide range of needs, from network closets and server rooms to full data center deployments incorporating cloud and edge technologies. Schneider Electric's broad portfolio of EcoStruxure data center solutions offer a fit for every design, including integrated IT room systems that simplify configuration, reduce installation time, and quickly scale up or down,” said Andy Ballema, MNJ Vice President of Sales. “Their solutions are a backbone of the technology stack we deliver for the data center portion of our business.”

“Today's most innovative companies are the ones that are constantly rethinking their approaches to technology to ensure their infrastructures and networks remain available and secure for customers at all times. The right partner can make all the difference in meeting customer demand,” said Shannon Sbar, Vice President, Channels–North America, APC by Schneider Electric. “We are proud to work with partners across the U.S. who are committed to not only meeting customer expectations but exceeding them.”

### **About MNJ Technologies**

MNJ Technologies is a technology and managed services provider that focuses on helping midmarket companies increase productivity, simplify IT systems, and reduce costs through best-in-class vendor-agnostic solutions and services. The company's certified solution consultants and engineers help clients optimize operations through the use of SD-WAN, unified communications, networking, security, cloud, and other technologies. Founded in 2002, MNJ headquarters is in suburban Chicago. For more information, visit [www.mnjtech.com](http://www.mnjtech.com).

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