



MNJ Technologies Announces Expanded Service Partnership

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Buffalo Grove, IL, June 4, 2018 – MNJ Technologies has established a new partnership with AVANT, the nation's premiere distributor and channel sales enablement company for next-generation technologies.

With rampant shifts in the industry toward cloud-based technologies and always-on organizations, MNJ strives to offer their clients a robust portfolio of next-generation IT solutions from the industry's best service and solution providers.

"Our clients look to us as genuine industry experts who offer the very best solutions and services for their specific needs and environment," says Ben Niernberg, Senior Vice President of Sales and Services at MNJ. "Each individual client is unique, with unique pain points, needs, and challenges that keep them up at night. Through our partnership with AVANT, we have been developing deep relationships with the industry's finest service providers with the end goal of being able to exceed the expectations of our loyal and growing client base. The breadth of offerings we now have access to, along with AVANT's unique skill-set, will enable us to help our clients achieve their business and growth goals."

"AVANT boasts the most robust portfolio of next-generation IT technology solutions in the channel, giving partners like MNJ access to the best-in-class services that are in demand by today's sophisticated IT organizations and buyers, and delivering real-world, desired business outcomes," says Jennifer Gallego, Executive Vice President of Sales (West) for AVANT. "With MNJ's technical and industry expertise and seasoned salesforce, along with AVANT's services portfolio and sales enablement tools, clients will experience enhanced satisfaction as they free up their resources to focus on other business critical and growth objectives."

IT departments everywhere are aiming to find that balance, that peace of mind, that comes with effective and efficient technology, scalable solutions and cost-effective management of all the components involved. At the same time, it's critical to keep users happy and productive, all while the industry and technology demands are changing. MNJ, in partnership with AVANT, can ease the stress and help enable growth and transformation by providing best-in-class solutions and services.

About MNJ Technologies

MNJ Technologies is a technology and managed services provider that focuses on helping midmarket companies increase productivity, simplify IT systems, and reduce costs through best-in-class vendor-agnostic solutions and services. The company's certified solution consultants and engineers help clients optimize operations through the use of SD-WAN, unified communications, networking, security, cloud, and other technologies. Founded in 2002, MNJ headquarters is in suburban Chicago. For more information, visit www.mnjtech.com.